

Licensing Sub Committee Hearing Panel

Date: Monday, 6 June 2022

Time: 10.20 am (or at the rise of the Licensing and Appeals

Committee)

Venue: Council Chamber, Level 2, Town Hall Extension

This is a **supplementary agenda** containing additional information about the business of the meeting that was not available when the agenda was published

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Membership of the Licensing Sub Committee Hearing Panel

Supplementary Agenda

4. Application for a New Premises Licence - One Stop, 56-58
Lloyd Street South, Manchester, M14 7HT
Now contains additional information submitted by the applicant.

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Further Information

For help, advice and information about this meeting please contact the Committee Officer:

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This supplementary agenda was issued on **Monday**, **30 May 2022** by the Governance and Scrutiny Support Unit, Manchester City Council, Level 2, Town Hall Extension (Library Walk Elevation), Manchester M60 2LA

MANCHESTER CITY COUNCIL

APPLICATION FOR GRANT OF PREMISES LICENCE - ONE STOP, 56-58 LLOYD STREET SOUTH, MANCHESTER M14 7HT

STATEMENT OF: Matthew Duerden

CAPACITY: Acquisitions Manager for One Stop Stores Limited

This statement is true to the best of my knowledge and belief

INTRODUCTION

I am a Senior Acquisitions Manager for One Stop Stores Limited. My responsibilities include the finding/locating and determining of suitable opportunities for conversion to small local Food Convenience Stores to trade as One Stop. I have worked for One Stop Stores Limited in this role for over 12 years. I have held acquisition manager roles with other convenience retailers for the last 22 years.

I identified the Lloyd Street premises as a potential site for a new One Stop store. As part of the Acquisition team's initial enquiries, we investigated local competition, housing numbers, population numbers, ages and social demographics within the immediate 500 metre radius. We also determined the practicality of the building, it's suitability for conversion to a One Stop convenience store and it's proposed car parking provision.

PROPOSED DEVELOPMENT

The proposed store is to be located in the Moss Side area of Manchester. I attach photographs of the site as existing as Annex A. The site was previously granted a Premises Licence under the Premises Licence Holder name of Quick Commerce Ltd (attached as Annex B), which I understand was surrendered in January 2022. The previous Premises Licence permitted the sale of alcohol from 00.00 until 24.00 daily (I understand this licence was granted in November 2021, albeit sales between the hours of midnight and 08.00 daily were proposed to be by delivery only).

One Stop will invest approximately £270,000 in this property to fit out the store to the company's standards. One Stop will also be investing in terms of employment. It is intended to recruit approximately 12-15 permanent members of staff from the local area. Employment costs will include future training and general compliance.

The premises will provide approximately 1470 square feet of retail space with a back of house area of approximately 750 square feet. The premises has planning permission to trade as a shop, with no restrictions as to times of operation. The shop front and entrance will be on Lloyd Street. There will be dedicated roadside parking at the front of the store for customers (approximately 6 spaces).

There will be 2 checkouts and a free to use ATM. The checkouts will be positioned near to the entrance in order that checkout staff will be able to monitor the entrance / exit and the alcohol display. The proposed layout of the store is more particularly shown on the plan attached to

this statement as Annex C. The plan is marked up to show the position of CCTV cameras and monitors internally and externally. The external CCTV will enable staff to monitor the front and side of the store. We will install at least one external litter bin and we will carry out regular litter picks at the front of the store, as detailed in the statement of our Area Manager, Jason Jeffrey.

One Stop are looking to sign a 15-year lease, which is conditional on the premises licence. The company will therefore be entering into a long-term commitment to the site and the local area/community.

COMMENTS ON LOCAL AREA

As a convenience store, it is important to us to be near to our customer base and therefore One Stop stores are usually located in residential areas and close to schools, but we are confident that our procedures promote the licensing objectives throughout the proposed hours for the sale of alcohol in such locations and prevent the sales of alcohol to school-age children. As set out in the statement of Jason Jeffrey, Area Manager, we operate a number of other stores in residential areas in the North West for similar times to those proposed. We are therefore experienced in managing sales of alcohol in residential areas locally throughout the times applied for.

The nearest One Stop to the proposed store in Moss Side is situated approximately 4km away in Gorton. That store is licensed from 08:00 to 23:00. The One Stop stores in the area that are licensed from 06:00 to 23:00 daily include Burnage, Sale and Humphrey Park.

There are already a number of other local retail stores (including licensed businesses) in the vicinity, as is acknowledged in a number of the letters of representation. I attach to this statement as Annex D a location map which shows the position of these stores in relation to the proposed new One Stop premises, including an Aldi store (143 Lloyd Street South, Manchester M14 7LA) and a Select & Save store (41-43 Lloyd Street South, Fallowfield, Manchester M14 7HS) that are both within 1km. Looking at the names/locations of stores mentioned by the residents in their objections, we believe there are other local stores as follows: (1) Moss Side General Store, 333 Claremont Road, Rusholme, Manchester M14 7NB (unlicensed) (2) Viatts Off Licence, 50 Yew Tree Rd, Manchester M14 7PP (3) Go Local (NG Trading), 4 Hart Road, Fallowfield, Manchester, M14 7LE (4) Nisa Local (D&A Stores) (153-155 Lloyd Street South, Fallowfield, Manchester M14 7LA (5) A&J Off-licence (Hart of the Triangle), 18 Hart Road, Fallowfield, Manchester M14 7LE.

The Aldi store was granted a Premises Licence in January 2012, which permits the sale of alcohol from 06.00 until 24.00 daily. Nisa Local (D&A Stores) was granted a Premises Licence in July 2005, which permits the sale of alcohol from 07.00 until 23.30 daily.

With the exception of Viatts Off Licence, the remaining stores are generally licensed from 08.00 to 23.00, with shorter hours on Sunday, but those would have been the hours carried over automatically on conversion of the former Justices Licences in 2005.

This demonstrates that alcohol is already available in fairly close proximity in the local area, although it is my understanding that 'need' or 'competition' is not a matter which is part of the licensing process.

CONCLUSION

The premises has planning permission which authorises use as a shop without restriction as to times and there is no objection to this application from the police. From my investigations, I do believe that the One Stop Stores format would work within the local community in this area, we generally support the local population, obtain the majority of staff from the location and work with the local population and schools to be a Community Store.

Signed: Matthew Duerden

Dated: 26 May 2022

Annex A – Previous Premises Licence granted

Annex B- Photographs of existing site

Annex C- Layout plan for proposed store

Annex D – Plan of local area, photos and details of other local retail stores

Annex A - Photographs of existing site



Existing site – front view



Existing site – rear view

Annex B – Previous Premises Licence granted



LICENSING ACT 2003 PREMISES LICENCE

Premises licence number	265063
Granted	15/11/2021
Latest version	DPS Variation 267955 Granted 31/12/2021

Part 1 - Premises details

Name and address of premises
Quick Commerce Ltd
56-58 Lloyd Street South, Manchester, M14 7HT

Licensable activities authorised by the licence

- 1. The sale by retail of alcohol*.
 - * All references in this licence to "sale of alcohol" are to sale by retail.

The times the licence authorises the carrying out of licensable activities

Sale by retail of alcohol							
Standard ti	imings						
Day	Mon	Tue	Wed	Thu	Fri	Sat	Sun
Start	0000	0000	0000	0000	0000	0000	0000
Finish	2400	2400	2400	2400	2400	2400	2400
The sale of alcohol is licensed for consumption off the premises only.							
Seasonal variations and Non standard Timings:							
None							

Hours premises are open to the public							
Standard 1	Standard timings						
Day	Mon	Tue	Wed	Thu	Fri	Sat	Sun
Start	0000	0000	0000	0000	0000	0000	0000
Finish	2400	2400	2400	2400	2400	2400	2400
Seasonal variations and Non standard Timings:							
None			_				



Annex 1 – Mandatory conditions

Door Supervisors

- 1. Only individuals licensed by the Security Industry Authority shall be used at the premises to undertake security activities, which include guarding against: -
 - (a) Unauthorised access or occupation (e.g. through door supervision),
 - (b) Outbreaks of disorder, or
 - (c) Damage,

unless otherwise entitled by virtue of section 4 of the Private Security Industry Act 2001 to carry out such activities.

Supply of alcohol

- 2. No supply of alcohol may be made under this premises licence:
 - (a) At a time when there is no designated premises supervisor in respect of the premises licence or.
 - (b) At a time when the designated premises supervisor does not hold a personal licence or his personal licence is suspended.
- 3. Every retail sale or supply of alcohol made under this licence must be made or authorised by a person who holds a personal licence
- 4. (1) The premises licence holder or club premises certificate holder must ensure that an age verification policy is adopted in respect of the premises in relation to the sale or supply of alcohol.
 - (2) The designated premises supervisor in relation to the premises licence must ensure that the supply of alcohol at the premises is carried on in accordance with the age verification policy
 - (3) The policy must require individuals who appear to the responsible person to be under 18 years of age (or such older age as may be specified in the policy) to produce on request, before being served alcohol, identification bearing their photograph, date of birth and either –

- (a) a holographic mark, or
- (b) an ultraviolet feature.
- 5. (1) A relevant person shall ensure that no alcohol is sold or supplied for consumption on or off the premises for a price, which is less than the permitted price.
 - (2) For the purposes of the condition set out in (1) above—
 - (a) "duty" is to be construed in accordance with the Alcoholic Liquor Duties Act 1979
 - (b) "permitted price" is the price found by applying the formula-

$$P = D + (D \times V)$$

where -

- (i) P is the permitted price,
- (ii) D is the amount of duty chargeable in relation to the alcohol as if the duty were charged on the date of the sale or supply of the alcohol, and
- (iii) V is the rate of value added tax chargeable in relation to the alcohol as if the value added tax were charged on the date of the sale or supply of the alcohol:
- (c) "relevant person" means, in relation to premises in respect of which there is in force a premises licence
 - (i) the holder of the premises licence,
 - (ii) the designated premises supervisor (if any) in respect of such a licence, or
 - (iii) the personal licence holder who makes or authorises a supply of alcohol under such a licence:
- (d) "relevant person" means, in relation to premises in respect of which there is in force a club premises certificate, any member or officer of the club present on the premises in a capacity which enables the member or officer to prevent the supply in question; and
- (e) "value added tax" means value added tax charged in accordance with the Value Added Tax Act 1994.
- (3) Where the permitted price given by paragraph (2)(b) would (apart from this paragraph) not be a whole number of pennies, the price given by that subparagraph shall be taken to be the price actually given by that sub-paragraph rounded up to the nearest penny.
- (4) (a) Sub-paragraph (4)(b) applies where the permitted price given by paragraph (2)(b) on a day ("the first day") would be different from the permitted price on the next day ("the second day") as a result of a change to the rate of duty or value added tax.
 - (b) The permitted price which would apply on the first day applies to sales or supplies of alcohol which take place before the expiry of the period of 14 days beginning on the second day.

Annex 2 – Conditions consistent with the operating schedule

- 1. A digital CCTV system will be installed, or the existing system maintained, such system to be fit for the purpose and to be to the reasonable satisfaction of the police.
- 2. The CCTV system shall be capable of producing immediate copies on site. Copies of recordings will either be recorded digitally on to CD/DVD or other equivalent medium.
- 3. Any recording will be retained and stored in a suitable and secure manner for a minimum of 31 days and shall be made available, subject to compliance with Data Protection legislation, to the police for inspection within 24 hours of request.
- 4. The precise positions of the cameras may be agreed, subject to compliance with Data Protection legislation, with the police from time to time.
- 5. The system will display, on any recording, the correct time and date of the recording.
- 6. The CCTV system will be maintained and fully operational throughout the hours that the premises are open for any licensable activity.
- 7. An incident log/register shall be maintained to record all incidents of crime and disorder occurring on delivery of products. This log/register will be available for inspection by a police officer or other authorised officer on request. Prominent, clear and legible notices must be displayed at all exits requesting staff and couriers to respect the needs of local residents and to leave the premises and the area quietly.
- 8. Between the hours of 1800 and 0800 riders will be permitted to collect orders and deliver on foot, by pedal bike, electric bike (or other electric vehicle) only.
- 9. Riders will not be permitted to smoke in the immediate vicinity of the premises.
- 10. Riders will not be permitted to congregate in the immediate vicinity of the premises.
- 11. Riders will be instructed not to loiter in the vicinity of residential premises.
- 12. No collections of waste or recycling materials (including bottles) from the premises shall take place between 22:00 hours and 08:00 hours on the following day.
- 13. The premises licence holder will ensure that an age verification policy will apply whereby all delivery riders will be trained to ask any customer to whom alcohol is delivered, who appears to be under the age of 25 years to produce, before being sold alcohol, identification being a passport or photocard driving licence bearing a holographic mark or other form of identification that complies with any mandatory condition that may apply to this licence.
- 14. All delivery riders shall receive training in age restricted sales.
 - a. Induction training must be completed and documented prior to the delivery of alcohol by the rider.
 - b. Refresher/reinforcement training must be completed and documented at intervals of no more than 6 months.
- 15. Training records will be available for inspection by a police officer or other authorised officer on request.
- 16. Training records will be electronically stored by the licence holder for a period of 12 months.
- 17. A warning shall be displayed on the digital platform on which an order is placed informing customers that they must be aged 18 or over to make a purchase of

alcohol and notifying customers that the rider will carry out age verification on delivery. The customer will be required to declare that he or she aged 18 or over. If the rider is not satisfied that the customer is aged 18 or over any alcohol in the order will be withheld

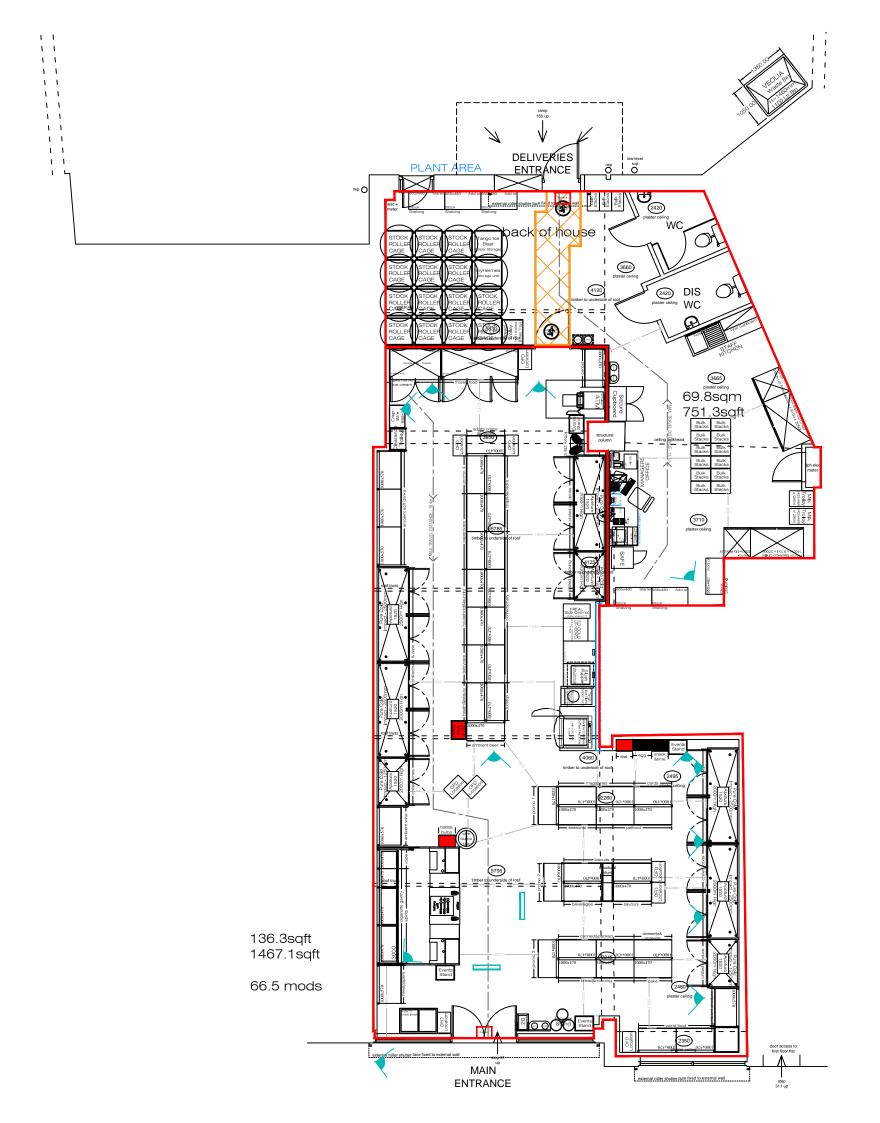
- 18. All riders shall be trained to record refusals of sales of alcohol in a refusals log/register. The log/register will contain:
 - a. details of the time and date the refusal was made;
 - b. the identity of the rider refusing the sale;
 - c. details of the alcohol the person attempted to purchase.
- 19. This log/register will be available for inspection by a police officer or other authorised officer on request.
- 20. There will be no alcohol available for collection by members of the public between 0000 hours and 0800 hours each day. All sales of alcohol between these times will only be made by means of delivery to a bona fide address.

Annex 3 – Conditions attached after hearing by the licensing authority Not applicable

Annex 4 – Plans See attached

Annex C – Layout plan for proposed store





building regulations

EMERGENCY LIGHTING WILL COMPLY WITH BS5266 PART 1

EMERGENCY EXIT SIGNS WILL COMPLY WITH BS5499 PART 1

MAIN ENTRANCE DOOR COMPLIES WITH PARAGRAPHS 2:24

FIRE ALARM COMPLIES WITH WITH BS5839 PART 1

ALL EXIT DOORS PROVIDE A SIMPLE FASTENING. THIS IS OPERATI FROM THE ESCAPE SIDE AND IT WILL INCLUDE A FAILSAFE ON ACTIVATION OF THE FIRE ALARM

SERVICE COUNTER HAS GIVEN CONSIDERATION TO WHEELCHAIF AND IT WILL CONTAIN A SECTION NO HIGHER THAN 760MM AND WIDE

ANY NEW LIGHTING, COOLING AND VENTILATION WILL BE IN ACCORDANCE WITH THE NON DOMESTIC HEATING, COOLING AN VENTILATION GUIDE

THE FIRE EXITS DOOR WILL LEAD TO A ULTIMATE PLACE OF SAFE

ALL VENTILATION WILL COMPLY WITH CIBSE GUIDE B:20055

THE STAFF W/C WILL BE BUILT SO THE INTERNAL MEASUREMENT ARE NO LESS THAM 2200 x 1500



emerg Call fre ext fre ext 00

Item

Annex D – Plan of local area, photos and details of other local retail stores

Document is Restricted



MANCHESTER CITY COUNCIL

APPLICATION FOR GRANT OF PREMISES LICENCE - ONE STOP, 56-58 LLOYD STREET SOUTH, MANCHESTER M14 7HT

STATEMENT OF: Jason Jeffrey

CAPACITY: Area Manager for One Stop Stores Limited

This statement is true to the best of my knowledge and belief

INTRODUCTION

I am an Area Manager for One Stop Stores Limited. I oversee the running of 28 stores, within Lancashire and Greater Manchester. My responsibilities include overseeing the running of the stores in my area; the Store Managers report directly to me. In turn, I report to the Regional Manager. My role includes all operational matters for the stores including ensuring stores trade in accordance with the company's policies and procedures, monitoring and supporting the performance of Store Managers across my designated area.

I was first employed by One Stop in 1990 as a part time sales assistant and have been with the company since that time, except for a brief period of approximately one month in 1997. I progressed with the company from a sales assistant to a full-time supervisor, then assistant manager, then store manager, before becoming an Area Manager. I therefore have an in-depth knowledge of One Stop's practices and procedures at store level as well as at management level.

NATURE OF BUSINESS

One Stop is a retail convenience business with a key focus on being a store for customers in the neighbourhood. We are not a dedicated off-licence. We sell newspapers, groceries, snacks, drinks and household items. We also offer services for our customers' benefit, such as Pay Point (where you can pay your utility bills) and electronic top-up for mobile phones. The majority of our transactions do not include alcohol, but alcohol does of course remain an important part of our offer as a 'one stop shop' for our customers. Our focus is very much on being a general convenience store for use by local people.

With around 9,800 staff, One Stop is a major national employer. Within the Moss Side store we would anticipate employing approximately 12-15 permanent members of staff from the local area – although One Stop is a national brand, it is staffed with local people. All store staff except for the Store Manager and possibly a Shift Supervisor, would normally be recruited locally.

Although One Stop operates a large number of stores nationally, we get involved in local communities. Recently we donated food and supplies to a local customer, who was moved to temporary accommodation due to a house fire. We also support community groups with fundraising, for example Pennine Cascade Dance Troupe in Oldham. We work closely with local schools, charity groups and community organisations to help raise money or donate to fund football strips and similar. We also have foodbanks in stores and all of my stores help to feed children and families in underprivileged areas and become an integral part of the community.

At area and store level, we take our compliance responsibilities very seriously and follow the policies and procedures that our Licensing team have developed. These policies govern numerous aspects of our sales of age restricted products, including alcohol, including our management systems and structure, proof of age policy, training, till prompts, refusals logs, internal test purchasing and reviews and audits.

All of our store Managers work closely with local police and PCSOs. Our store Managers build links with the PCSOs in their area to ensure that we give them our full support and vice versa. Our stores are always happy to work with the local beat officer where appropriate. PCSOs regularly use our store facilities, pop in for a coffee, and have visibility in the store for half an hour or so. We co-operate with the police by providing CCTV footage to help in the detection of crime and disorder that is not related to our Stores by providing good quality footage of individuals or groups suspected of crime in the locality.

PROPOSED MOSS SIDE STORE

The Store Manager and Designated Premises Supervisor (DPS) will be Caroline Ann Mcilveen. Caroline is an experienced Store Manager and will be accountable for knowing and implementing all licence conditions within the store.

I am aware that concerns have been raised in relation to the potential for anti-social behaviour in the surrounding area. However, I would note that we are experienced in operating similar times in residential locations in the wider area as set out above, without any history of enforcement or licence reviews. I would also highlight some of the safeguards that we have in place operationally to deal with behaviour in the immediate vicinity of the shop. In particular:

- There will be external CCTV coverage. Staff will be required to monitor CCTV footage from behind the till (a monitor will be situated by the till area) and back of house to identify any congregation in the immediate vicinity of the store. Staff are trained to look out for anti-social behaviour and proxy sales, and to refuse any suspected proxy sales.
- 2. One Stop also provides training on conflict management to all members of staff in all their stores, including training on how to refuse sales of alcohol, which includes sales for the reason of the customer being under the influence of alcohol or drugs. Management and staff will use their best endeavours to move people on who are congregating outside the premises and will request that they do so quietly and respect local residents.
- 3. In addition, our stores have a system called 'staff safe' which allows staff if required to alert a monitoring centre to occurrences such as shoplifting and anti-social behaviour by pressing a button on the central console or the wristband which all staff members are required to wear.
- 4. To help to prevent an accumulation of litter in the area, members of staff will be required to litter pick the frontage of the store on a regular basis.

I carry out regular visits to the stores in my area to supervise store management and visit each store approximately every fortnight. At the same time I carry out spot checks on refusals and incident logs and cross reference the CCTV footage against any recorded incidents to ensure that this is actively managed.

All staff will be trained on the law around underage sales before being permitted to make sales of alcohol and on an on-going basis throughout their employment. The Moss Side store will have a Licensing Guide kept in-store in accordance with the company standard and a refusals report will be generated daily recording both challenges and refusals of age-restricted sales and the reasons (including age, drunkenness and suspected proxy sales). The Store Manager will be required to check the reports on a daily basis to identify trends and I will also review this during my visits to the store.

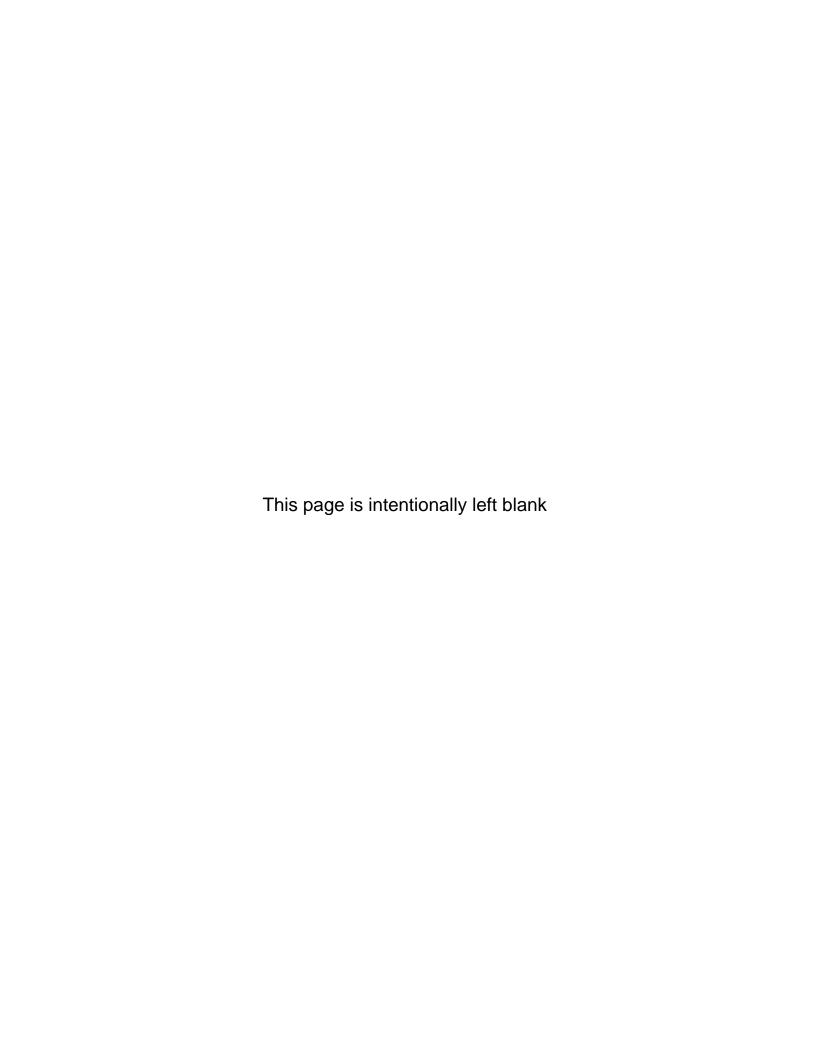
In addition to our internal checks on the store, an independent third party carries out audits by way of test purchases on age restricted products in each licensed store. Each store receives 6 visits per year. As an Area Manager, I am informed of each of my stores' test purchase results by email within 48 hours and a monthly report of results enables me to further monitor performance and identify any trends. The reports include the description and name of the individual server and the type of alcohol that the tester sought to purchase.

CONCLUSION

As an Area Manager covering a number of stores within the North West area, I am familiar with the region and experienced in managing stores in residential locations. We have a strong track record on compliance and robust policies in place to deal with licensing and in my experience, these policies, together with the employment and training of local staff to work in the store, will promote the licensing objectives.

Signed: Jason Jeffrey

Dated: 25 May 2022



MANCHESTER CITY COUNCIL

APPLICATION FOR GRANT OF PREMISES LICENCE - ONE STOP, 56-58 LLOYD STREET SOUTH, MANCHESTER M14 7HT

STATEMENT OF: Sarah Watson

CAPACITY: Licensing Manager for One Stop Stores Limited

This statement is true to the best of my knowledge and belief

INTRODUCTION

I am the Licensing Manager for One Stop Stores Limited, which operates 697 stores across England and Wales. My responsibilities include developing processes and systems to deliver improved compliance standards, advising the business on legal requirements and liaising with external agencies. I have been employed by One Stop for over 14 years.

One Stop is a retail convenience business with key focus on being a store for customers in the neighbourhood. We are not a dedicated off-licence. We sell newspapers, groceries, snacks, drinks and household items. We also offer services for our customers' benefit, such as Pay Point (where you can pay your utility bills) and electronic top-up for mobile phones.

APPLICATION FOR GRANT OF PREMISES LICENCE

Our application is for the grant of a Premises Licence to allow the sale of alcohol from 06.00 to 23.00 daily. This is in accordance with the Guidance issued under section 182 of the Licensing Act which states (at paragraph 10.15) that: "Shops, stores and supermarkets should normally be free to provide sales of alcohol for consumption off the premises at any times when the retail outlet is open for shopping unless there are good reasons, based on the licensing objectives, for restricting those hours."

We have proposed a number of conditions for the promotion of the licensing objectives within the application submitted, as per the schedule of conditions attached for ease of reference as Annex A to this statement.

ONE STOP STORES' PROCEDURES

One Stop is a retail convenience business with a key focus on being a general convenience store for customers in the local neighbourhood. We sell various household and grocery items as well as alcohol; and offer services such as Pay Point and phone top-up. Compliance with the licensing objectives is very important to us.

We entered into a Primary Authority partnership with Hertfordshire County Council, who have conducted a full review of our policies and procedures in relation to age-related sales and have concluded we have in place adequate systems of training, policies and procedures. I attach as Annex B to my statement the Primary Authority Advice. Our key operational details and training procedures are set out in the Primary Authority Advice.

All One Stop staff are trained in accordance with the company's e-learning module training package and all of our other policies detailed in the Primary Authority Advice also apply,

including in relation to till prompts, refusals log (called refuse service report report) which are required to be checked by managers, internal test purchasing and store audits.

In addition to age restricted information, our training deals with conflict management to assist staff to refuse sales effectively and to support them when dealing with potentially difficult situations. We attach age-restricted sales training materials at Annex C and the questions used to check understanding at Annex D. The conflict management training is separate.. The training package has been reviewed by Hertfordshire County Council as part of our Primary Authority Partnership with them.

In addition to completion of training online, all One Stop stores are required to keep a Licensing Guide in-store in accordance with the company standard. This includes details of legal requirements and company policies and procedures for reference by all members of staff and store management.

We also have an electronic Age Restricted Products Declaration (example attached as Annex E, which is to be completed quarterly by all colleagues to confirm their understanding on Challenge 25. Think 25 point of sale signage is on display in our stores. Copies of our standard signage templates are attached as Annex F.

One Stop is a member of the Retail of Alcohol Standards Group (which promotes responsible sales of alcohol) and a number of our stores are involved in Community Alcohol Partnerships (working with Trading Standards, Police and Local Schools).

Since April 2009, the company has employed a third party company to carry out internal test purchases on age-restricted products. These are currently undertaken 6 times per year in all stores. Results are sent directly to the Area Manager, to assist in ensuring that store staff are complying with the company's proof of age policy.

COMMENTS ON REPRESENTATIONS AND PETITION

I am aware that eight letters (including a petition) objecting to the licence application have been received, with many of those letters referring to the potential impact of the store on local competition, but also raising concerns as to the potential impact of the store on anti-social behaviour, traffic, pollution, noise nuisance, children's wellbeing, and litter in the area. As a local store, One Stop is keen to integrate within the local community. Therefore, we take any representations from local residents, responsible authorities and other parties very seriously.

However, I do note that there is no objection from the police to this application. I would also add that our staff training includes the refusal of sales to drunk persons, conflict management to assist staff in refusing sales and numerous measures to prevent the sale of alcohol to underage persons, and proxy sales (as more particularly detailed in the statement of Jason Jeffrey, and as shown in the copy training materials provided in Annexes C and D). We also have numerous measures in place for the management of behaviour in the immediate vicinity of the shop, again as detailed in the statement of Jason Jeffrey. Therefore, I consider that we address all of the concerns which are relevant to the licensing objectives.

There are a significant number of signatories on the petition submitted. However, I would make the following comments in relation to the petition:

We have no information as to how the petition has been put together. It may be the case
that the signatories are customers of a local store who have been asked to sign when
shopping in the store. If so, their signatures may therefore be in support of their local

store operators, rather than to express concern around the likely effect of the grant of the licence on the licensing objectives. If they have been collected door to door, it is unclear what they have been told by the person knocking on the door/whether they have seen the application details, and in particular, the conditions.

- 2. There is no header on the petition which tells signatories specifically what they are objecting to, save for that it is in objection of an application for a premises licence at the premises in question e.g. who the petition will be presented to, or indicating that the signatories agree to their name being given as an objector for the purposes of a licensing sub-committee hearing. It is difficult, therefore, to be certain the signatories added their names in full knowledge of the petition's purpose (or the store's proposed operation).
- 3. A number of the names and addresses on the petition are unclear and cannot be read easily. Having reviewed the petition, in my opinion around 48 of the entries are either not legible, or there is no surname / house number given. For example "A Gorson" has provided no signature / address (Petition page 1), "Mohammed" has provided no surname (Petition page 3), and "Ryan" has provided no surname/ address (Petition page 8).
- 4. There are several signatories who live at the same address. For example, Sonia and Nicole Priday of 7 Yew Tree Avenue (Petition page 1) who have signed separately, Patricia and Alan Walker of 22 Elmswood Avenue (Petition page 2) who have signed separately, and Yvonne and Mechelle Sims of 20 Clinton Avenue (Petition page 9) who have signed separately. Therefore, the number of 'households' which have signed is significantly less than the number of individual signatories.
- 5. In fact, in some instances, it appears to be the same handwriting for both names from a particular address, so it may not be the case that the second name was actually present and actively objecting to the application. For example, "D Gallagher" and "Patricia Casey" of 28 Yew Tree Avenue (Petition page 1), "Brian Carroll" and "Sarah Mulligan" of 27 Elmswood Avenue (Petition page 2), and "M O'Hara" and "B O'Hara" of 26 Alexandra Avenue.

We also note that one of the emails objecting to the licence application (dated 9 May 2022, timed at 11.37), which raises concerns about the potential impact of the Moss Side store on local competition and anti-social behaviour, is from an individual with the same surname as the Designated Premises Supervisor for the Select & Save (Parkside Superstore), Ghulam Shabbir. This may suggest that the representation is motivated mainly by concerns as to competition, which is not a licensing objective.

CONCLUSION

We are required under licensing legislation to promote the licensing objectives, including the prevention of public nuisance and the prevention of crime and disorder. We have developed policies and adopted safeguards, which we believe address the licensing objectives.

For these reasons, we do not believe that granting this application for the hours proposed would have an adverse impact on the licensing objectives.

Sarah Watson

Dated: 25 May 2022

Annex A – Schedule of licence conditions

Annex B – Primary Authority advice and policy summary detailing one stop policies, procedures and training arrangements

Annex C – Age Restricted Sales training materials

Annex D – Test questions

Annex E – Copy age restricted products declaration

Annex F – Copy signage displayed in stores

Annex A - Schedule of licence conditions

М
Describe the steps you intend to take to promote the four licensing objectives:
a) General - all four licensing objectives (b, c, d and e) (please read guidance note 10)
b) The prevention of crime and disorder
The premises shall install and maintain a comprehensive CCTV system. All entry
and exit points will be covered enabling frontal identification of every person entering in any light condition. The CCTV system shall continually record whilst
the premises is open for licensable activities and during all times when customers
remain on the premises. All recordings shall be stored for a minimum period of 28
days with date and time stamping.
A staff member from the premises who is able to operate the CCTV system shall
be on the premises at all times when the premises are open to the public. This
staff member will be able to show the police or other authorised officer data or
footage within the minimum of delay when requested to do so.
A refusals log will be maintained in accordance with company policy and made
available for inspection at the premises by the police or an authorised officer at all
times whilst the premises is open. The refusals log will record the date and time of
challenged and refused sales, the identity of the member of staff refusing the sale and details of the alcohol the customer attempted to purchase.
c) Public safety
c) i dolle suicey

d) The prevention of public nuisance

e) The protection of children from harm

All staff will be trained to ask any customer attempting to purchase alcohol, who appears to be under the age of 25 years (or older if the licence holder so elects) for evidence of age (Challenge 25). This evidence shall be photographic, such as passport or photographic driving licence, or other form of identification bearing the customer's photograph, date of birth and the Proof of Age Standards Scheme (or similarly accredited scheme) hologram, until other effective identification technology (for example, thumb print or pupil recognition) is introduced. All staff will be instructed, through training, that a sale shall not be made unless this evidence is produced.

Till prompts will be installed to remind staff to check the age of customers for sales of age-restricted products.

Checklist:

Please tick to indicate agreement

•	I have made or enclosed payment of the fee.	\boxtimes
•	I have enclosed the plan of the premises.	\boxtimes
•	I have sent copies of this application and the plan to responsible authorities and others where applicable.	\boxtimes
•	I have enclosed the consent form completed by the individual I wish to be designated premises supervisor, if applicable.	\boxtimes
•	I understand that I must now advertise my application.	\boxtimes
•	I understand that if I do not comply with the above requirements my application will be rejected.	\bowtie
•	[Applicable to all individual applicants, including those in a partnership which is not a limited liability partnership, but not companies or limited liability partnerships] I have included documents demonstrating my entitlement to work in the United Kingdom or my share code issued by the Home Office online right to work checking service (please read note 15).	

IT IS AN OFFENCE, UNDER SECTION 158 OF THE LICENSING ACT 2003, TO MAKE A FALSE STATEMENT IN OR IN CONNECTION WITH THIS APPLICATION. THOSE WHO

Annex B – Primary Authority advice and policy summary detailing one stop policies, procedures and training arrangements





Reference:	PA/Underage Sales/V4				
Issue date:	30/3/22				
Review date:	30/3/23				
Business:	One Stop Stores Ltd				
Primary authority:	Hertfordshire County Council				
Supporting Regulator:	None				
For publication on Primary Authority Register	YES				
	PRIMARY AUTHORITY ADVICE				
Relevant Legislation:	 Anti-Social Behaviour Act 2003 (s54) Cigarette Lighter Refill (Safety) Regulations 1999 (Reg 2) & Consumer Protection Act 1987 National Lottery Act 1993 (s13) & National Lottery Regulations 1994 Children and Young Persons Act 1933 (s7) Children and Young Persons (Sale of Tobacco) Order 2007 (s2) Children and Young Persons (Protection from Tobacco) Act 1991 Nicotine Inhaling Products (Age of Sale and Proxy Purchasing) Regulations 2016 Tobacco Advertising and Promotion (Display) (England) Regulations 2010 The Tobacco Advertising and Promotion (Display of Prices) (England) Regulations 2010 Video Recordings Act 1984 Children and Families Act 2014 The Licensing Act (Mandatory Licensing Conditions) Order 2010 				
Geographic Applicability:	England				

Does One Stop Stores Limited have in place adequate policies and **Details of request:** procedures to ensure that age restricted products are not sold to individuals who are below the permitted age? Primary Authority advice is provided that One Stop Stores Limited has in place an adequate system of training, policies and procedures to ensure that all age restricted products are only sold to persons who are of the appropriate age. One Stop have provided evidence that they have taken all reasonable steps and exercised all due diligence by means of: Reasonable Precautions A published policy documenting all procedures Training of all staff both at the commencement of employment and refreshed throughout the year A test is done after training to assess and confirm understanding Till prompts which require a positive action by the cashier. These prompts also provide information to assist cashier with age verification Business has adopted a Think 25 policy Think 25 signage is displayed in store both at point of sale and in close proximity to all tills

Due Diligence

Advice provided:

- Business conducts an internal mystery shopping exercise programme known as Serve Legal
- Age restricted sales training and signage is included within the Safe and Legal audit conducted by an external auditor

The systems considered are summarised in the policy summary document titled "Policy Summary – Underage Sales & Tobacco Display"

The Primary Authority would not be prepared to support enforcement actions which challenge the adequacy of those procedures to ensure compliance with the legislation listed above.

The Primary Authority only has 5 days to assess whether enforcement action should be allowed or blocked. We expect any enforcement authority to liaise with us from an early stage. Once enforcement action has been decided, we ask that the enforcement authority provide us with a comprehensive case summary of the alleged offence and evidence of the reasonable precautions and due diligence defence submitted so we can assess whether the case is consistent or inconsistent with our published advice.

If there are any further queries, please consult with the Primary Authority Officer.

Document references:

• Appendix One: Policy Summary - Under Age Sales & Tobacco

	Display
	Appendix Two: Frequently Asked Questions – Under Age Sales
	Primary Authority Supermarkets Group Feedback Form - Published separately on the PA register
Issued by:	Rachel Wenzel – Senior Trading Standards Officer

Notes:

- 1. Once complete, this template should be saved in a format that ensures it cannot be altered, for example a password protected PDF.
- 2. This document includes best practice advice and a brief summary of the requirements of the <u>Primary Authority Statutory Guidance</u>. It should be read alongside the Primary Authority Statutory Guidance.
- 3. Primary Authority Advice is assured. This means that when a business is following the advice, their primary authority can direct against any proposed enforcement action which is inconsistent with the advice.

Policy Summary - Underage Sales & Tobacco Display

1. Important Note

- This document is a summary of One Stop's policies and procedures to ensure the sale of age restricted products are made in accordance with the relevant legislation.
- The advice only applies to sales made directly from the premise. It does not apply to any delivery services offered by a third party.
- The document also includes One Stop's policy on the rules relating to tobacco display.
- Please note that some One Stop stores are franchise owned. The procedures outlined below apply only to One Stop Stores Ltd owned stores. All franchise stores will have outside signage stating "One Stop – Working with....." then the legal trading name of the franchisee. The advice only applies to premises operated by One Stop Ltd.
- One Stop also apply these policies and procedures to the sale of high energy high caffeine drinks on which the business has chosen to place a voluntary age-restriction of 16 years

2. One Stop Policy

"It is One Stop policy that age restricted products are not sold to persons below the required age, to comply with the legal requirements governing these products and to provide the appropriate training for colleagues to be confident in asking for and checking the proof of age of the customer and support colleagues in refusing a sale."

3. Training Procedures

- The training provided for all staff on age restricted sales is part of an overall training package for new starters.
- Age restricted sales training is delivered twice a year staff are required to sign the "APR
 Declaration" after each session and then a further two times, confirming that they have received
 and understood the training.
- Age restricted product training modules are all within the 'e-Learning' training system that <u>all</u> staff must complete.
- Training is carried out in stores for new starters and must be completed prior to the colleague being put on the tills. Staff are not permitted to work on the tills and sell such restricted products until this training is completed.
- These subject specific modules are part of an overall modular e-learning training system which includes sections on Age Restricted Products and Think 25 policy.
- The training is comprehensive and includes:
 - An outline of the legal position (includes information on the age restricted nature of the products).
 - > Details of the legal responsibilities for colleagues and the company.

Scenarios and tests are also part of the online e-learning modules detailing how the policies are proactively used.

4. Key Policies:

- One Stop operates a Think 25 policy throughout their stores for all age restricted products. This is communicated to staff through the online e-learning modules and throughout stores with posters and shelf edge labels.
- Till Prompts: One Stop's Think 25 policy is further supported by till prompts, where their till systems recognise age restricted products and prompts the user through a number of screens to check the age of the customer in line with Think 25. Cashiers are able to enter a date of birth into the system which calculates the persons age and either allows or declines the sale.



- There is a separate age check button on the tills for tobacco sales, as it is a key policy that age checks must be carried out prior to tobacco products being removed from the gantry and scanned through the till, where staff believe customers to be under 25.
- The till system also produces reports (Age Authorisation Reports) detailing all challenges and refusals of any age restricted product by each till user. These are monitored by Store/Shift Managers. They can be used to monitor that all colleagues are following the Think 25 policy and to identify any further training needs.
- All stores are to display their Premises Licence Summary in clear plastic wallets on the till counter door. The full licence and DPS licences are stored in each stores Confidential Documents Folder and is available for inspection upon request.
- Accepted forms of ID are: Passport, Pass hologram Cards and Photo-card Driving licence.
- One Stop conducts "mystery shopper" exercises in stores. Here individuals aged over 18, but clearly under 25 attempts to purchase age restricted products to see if staff are following the "Think 25" training. The testing programme is on a rolling basis covering the range of age restricted products available. The business refers to this as their Serve Legal audit.
- Failed Test Purchase Policy: One Stop have a failed test purchase policy in place for all failed, internal or external, test purchases. A thorough investigation is undertaken by store management to establish the facts. There is guidance on this investigation procedure on

the company's internal system known within the businesses as "My Stop" and kept in the licensing folder in store.

- Store and Shift Managers are responsible for carrying out the tasks on the 'Routine Pad List'. The list is an electronic "to do list" generated by a central head office portal, which detail all the important tasks for the day/week. This list will cover a range of regulatory functions to ensure the store remains legally compliant. Managers are given a weekly task list which includes checks on the 'Age Authorisation Report' for all refused sales and that signage is displayed. The Manager is required to complete all tasks and the record of this forms part of a store safe & legal audit.
- When the business is made aware of an underage sale it it's the role of the area manager and store manager to investigate the non-compliance. To assist with this process the business has published a checklist detailing the investigation process and corrective action (known in the business as the next steps).

5. Feedback To Primary Authority

The results of the test purchase regardless of whether a sale is made or refused, must be notified to Hertfordshire Trading Standards and One Stop using the Primary Authority Supermarket Group (PASG) Age Restricted Sale Feedback Form. The form is published on the Primary Authority Register.

The feedback provided allows Hertfordshire Trading Standards to gain a stronger understanding of work been undertaken by local authorities and national compliance levels. This data can then be used towards identifying the biggest areas of risk and noncompliance within the business.

Feedback should be given within one week of the test purchase to allow the business to undertake any necessary internal investigations in a prompt and timely manner.

Frequently Asked Questions

- What training is given to staff prior to working on the till?
- 1. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 12. What checks are made to ensure that training has taken place?
- Is refresher training provided and how frequent is it?
- How does One Stop ensure staff understand the training given?
- Are written records kept?
- What notices are displayed in shop for customers and staff?
- Does One Stop operate a Think 21/25 Policy for all age restricted products?
- What age restricted products does One Stop sell?
- What types of ID are accepted?
- Does One Stop have till prompts?
- Does One Stop keep a refusals book?
- Is any guidance provided for staff on how to refuse sales?
- How does One Stop monitor stores and individuals to ensure that the policies and procedures are being correctly followed?
- <u>14.</u> What documents should be asked for at a store to check that the training has been completed?
- Which documents are available through the Primary Authority? 15.
- <u>16.</u> I've identified a potential weakness in the system, what should I do next?
- 17. I cannot find the answer to the question that I'm looking for?

1. What training is given to staff prior to working on the till?

Comprehensive training modules on age restricted products form part of the new starters e-learning training package. These modules must be completed prior to new starters working on the tills and completed by every member of staff in store.

2. What checks are made to ensure that training has taken place?

- There is a questionnaire at the end of the module which must be completed; the pass mark is set at 100% to ensure that staff have a high level of understanding
- Staff have to complete the APR Declaration electronically every three months.

3. Is refresher training provided and how frequent is it?

- Yes, refresher training is provided twice a year
- Staff complete the Age Restricted Products e-Learning module.
- The Store Manager and Area Manager are responsible for ensuring staff training is complete.

4. How does One Stop ensure staff understand the training given?

The Store Manager and Area Manager are responsible for ensuring staff training is complete. This can be monitored using the e-learning training report and by the APR Declaration

5. Are written records kept?

There is an electronic APR Declaration requiring a member of staff to tick a box to confirm the e-learning module has been completed. These can be accessed online at each store.

6. What notices are displayed in shop for customers and staff?

Statutory notices are displayed.

• There are 'Think 25' posters and shelf edge labels distributed around the store and specifically in the area where alcohol products are displayed.

7. Does One Stop operate a Think 21/25 Policy for all age restricted products?

One Stop has a Think 25 policy for all age restricted products.

8. What age restricted products does One Stop sell?

- Alcohol
- E-Cigarettes
- Tobacco
- DVD's
- Party poppers
- Christmas Crackers
- Lottery
- Lighter Refills

9. What types of ID are accepted?

- Pass Hologram Cards
- Passport
- Photocard Driving Licence

10. Does One Stop have till prompts?

- Yes, all age restricted products are recognised on the till system when scanned, which
 then triggers the Think 25 age check message and a series of till prompts will commence
 and guide staff through the age check process.
- There is also a separate till button "Age check" for tobacco sales. This is for staff to press
 to run the series of till prompts without scanning a product, where an age check is
 deemed appropriate. It is One Stop's policy that all tobacco product sales are age
 checked first prior to the tobacco products being removed from the closed gantry and
 scanned.

11. Does One Stop keep a refusals book?

 Yes, this is an electronic log called the 'Refuse Service Report' and is automated from the electronic till prompts. This report is a summary of all challenges and refusals actioned by the store and can be generated at any time for monitoring and identifying staff training requirements. This report is subject to the weekly management check previously detailed.

12. Is any guidance provided for staff on how to refuse sales?

- Yes, the in-store 'Licensing Guide' has a section on "how to challenge a sale".
- Staff are prompted on the till to 'politely explain that the item cannot be sold'.

13. How does One Stop monitor stores and individuals to ensure that the policies and procedures are being correctly followed?

- Store Managers and Shift Managers also monitor sales and age checks are being carried out by generating the Refuse Service Report on a regular basis as detailed in the daily/weekly Routine Pad List.
- The Routine Pad List and electronic training records are checked by the Area Manager on planned visits to the store and during annual safe & legal audit visits completed by the External Audit Team to ensure that they are complying with the policy.

14. What documents should be asked for at a store to check that the

training has been completed?

- Check that the "Age Restricted Products" e-learning training modules have been completed.
- Ask to see the "APR Declaration" to see the members of staff that have completed and signed the form stating they understand the policies and procedures on age restricted and tobacco products.
- Ask to see the Routine Pad List for evidence that stores have completed their important tasks relating to age checks and refusals reports are being carried out.

15. Which documents are available through the Primary Authority?

- Copies of the Age Restricted Products e-learning screenshots
- Copies of the till prompt screen shots
- Screen shots of the Routine Pad List questions

16. I've identified a potential weakness in the system, what should I do next?

• Please discuss your concerns with the Primary Authority Officer. Contact details are available through the Primary Authority Register.

17. I cannot find the answer to the question that I'm looking for?

• Please discuss your concerns with the Primary Authority Officer. All contact details are available through the Primary Authority Register.

Annex C – Age Restricted Sales training materials



One Stop has a policy in place for selling any age restricted products, it is called "Think 25".

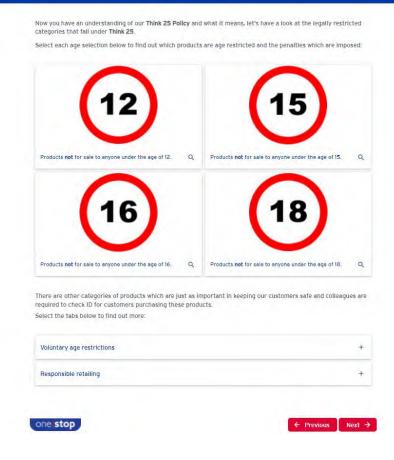
- Our policy allows you to ask customers for ID when they are purchasing products with an age restriction on, such as tobacco or alcohol, unless you are completely confident the customer is at least 25 years old.
- Although the legal age for purchasing age restricted products is lower than 25, "Thinking 25" reduces the risk of selling products to an underage person.
- person.

 One Stop is 100% behind you in refusing a sale if you are unhappy with it for any reason.

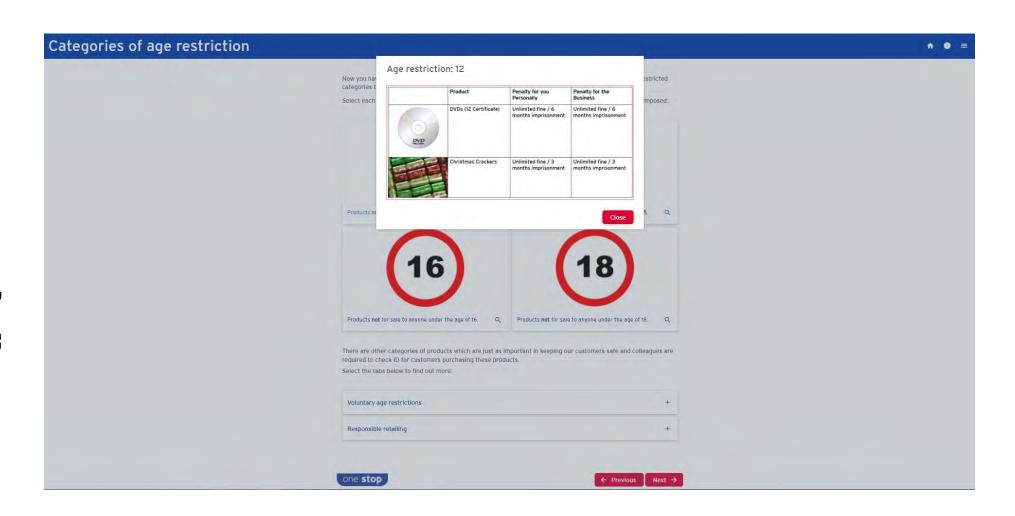
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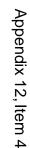
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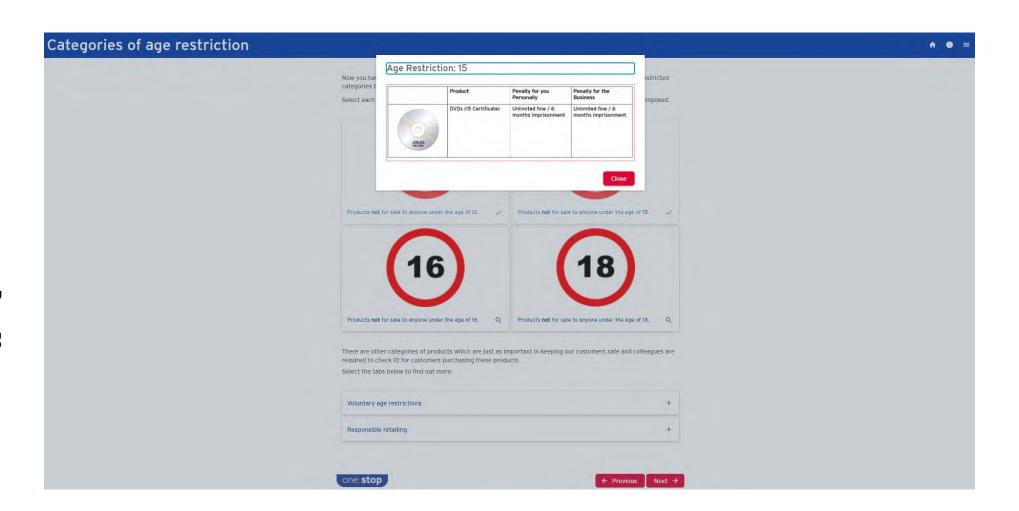
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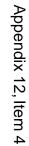


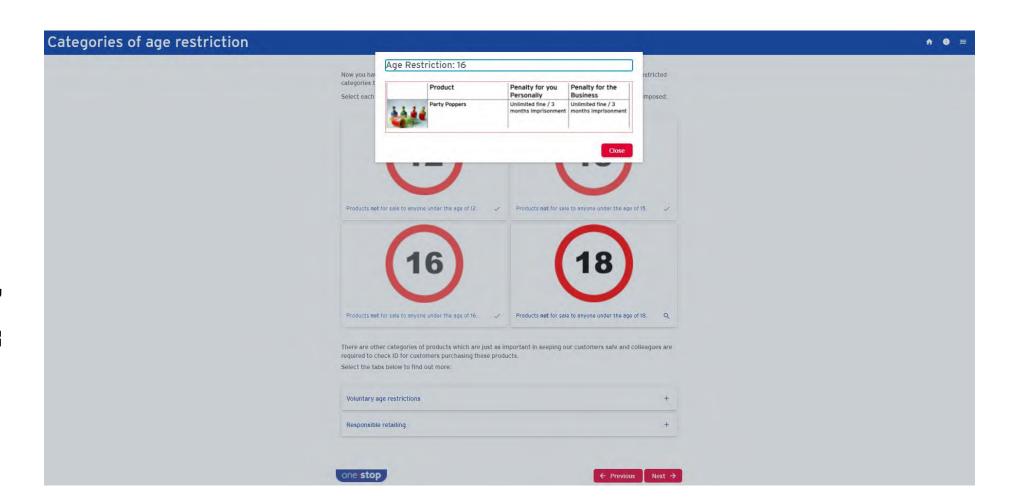
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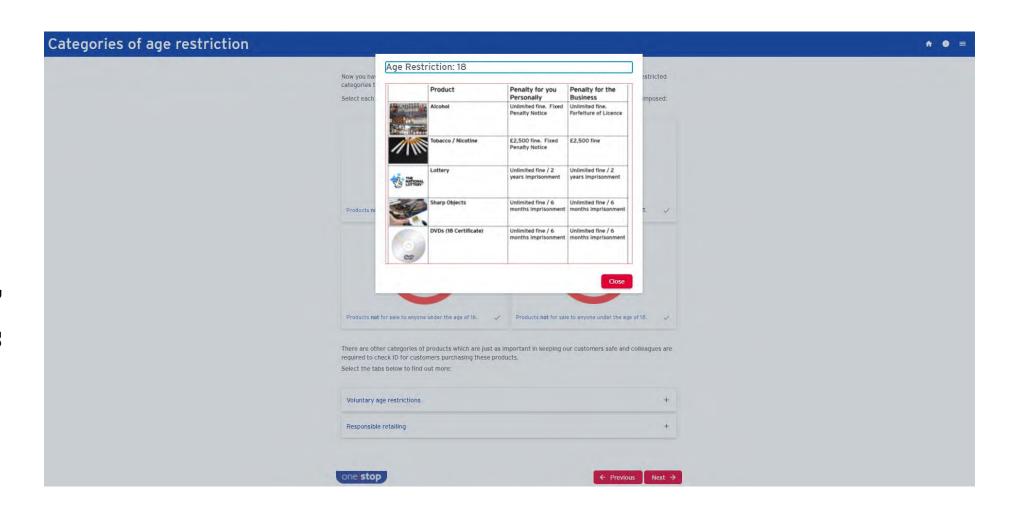




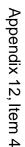


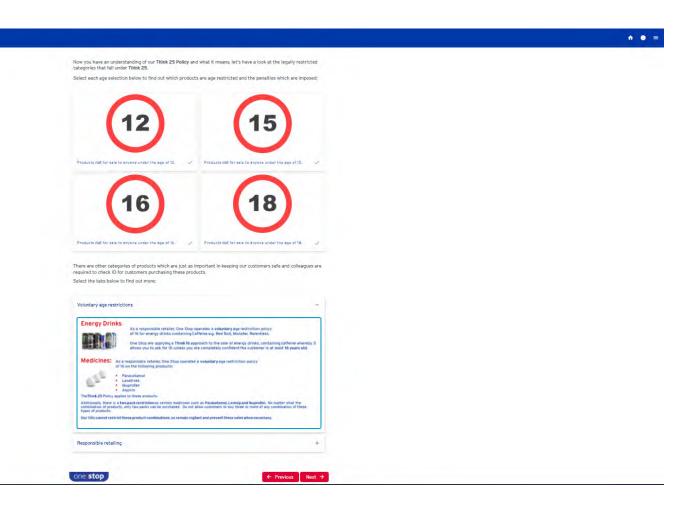


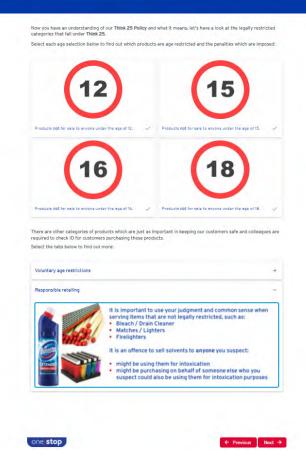




Categories of age restriction







As part of the Think 25 policy, colleagues are able to ask customers who wish to purchase age restricted products to temporarily remove their mask so that age checks can be carried out. As always, age restricted products should only be sold where the customer's age can be validated via valid ID. If in doubt, the sale should be politely refused, this is in line with our guidance.

All acceptable forms of ID must have a photo and date of birth.

Which of the following would you accept as ID when serving a customer?





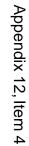
All acceptable forms of ID must have a photo and date of birth.

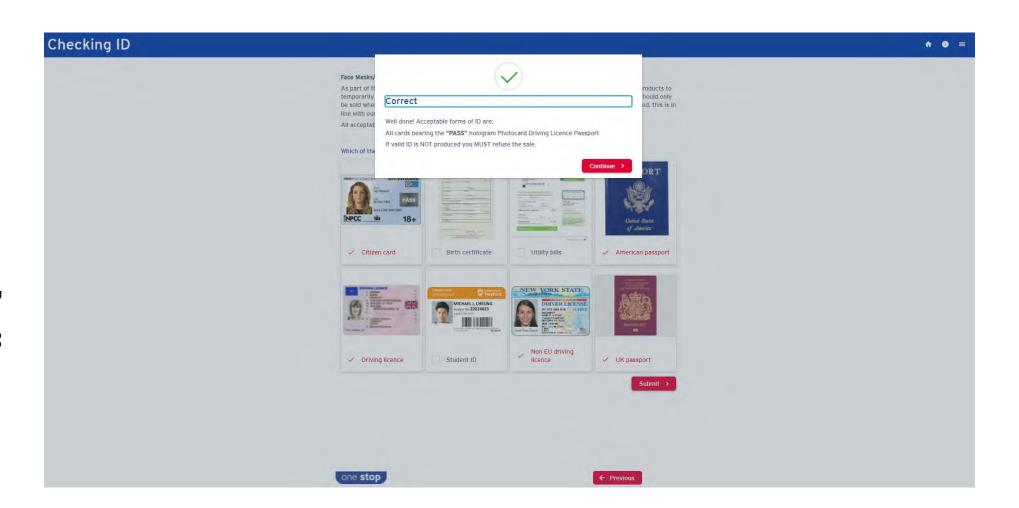
Which of the following would you accept as ID when serving a customer?



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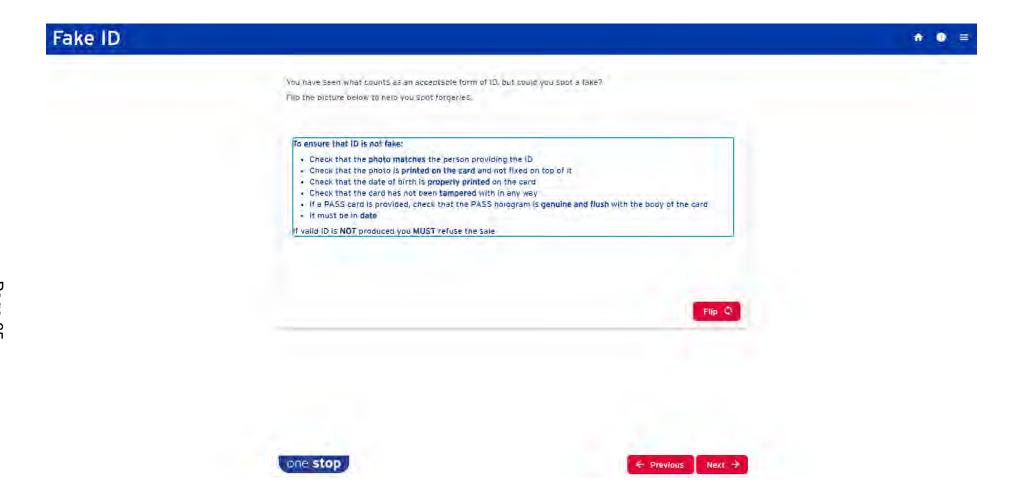
Fake ID

You have seen what counts as an acceptable form of ID, but could you spot a fake? Flip the picture below to help you spot forgeries.















Select if you would ID?

Select if you would ID?

Now that we have looked at what products come under age restrictions and the types of ID you will be checking lets move on and look at what other measures One Stop has in place.



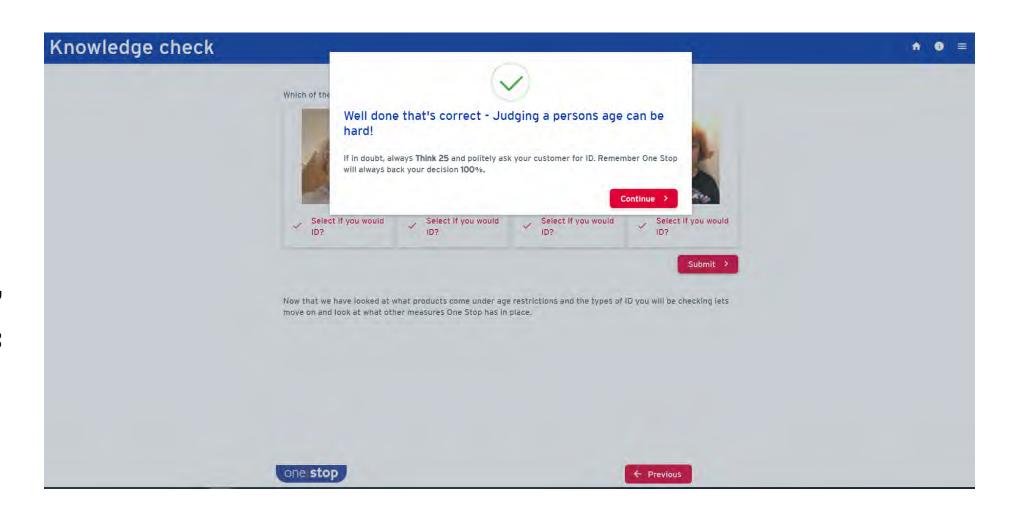
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Appendix 12, Item 4





Now that we have looked at what products come under age restrictions and the types of ID you will be checking lets move on and look at what other measures One Stop has in place.



EPOS System



Tobacco Products

The Law says you must:

- Always check ID before opening the gantry / retrieving tobacco products.
- . Select the Age Check button on the till.
- . Till prompts will automatically operate.

When a till prompt is activated, it generates an "Age Authorisation Report" which details all challenges and refusals. This is regularly monitored by the Store Management and checked on a daily basis by them.







What you need to know:

- The seller and adult purchasing the alcohol or tobacco/nicotine products are committing an offence, if they know or suspect the product is being purchased on behalf of an underage person.
- . The offence could result in a fixed penalty notice which is an unlimited fine or a Criminal Record.
- As well as the customer being 18 or over, the person drinking the alcohol or using the tobacco/nicotine products must be 18 or over.
- If you have any reason to suspect the product is being purchased for an underage person, you must refuse the sale.

Now you know what a proxy sale is, it is important that you are able to spot a customer who is attempting to buy age restricted products. Below are some tips to help you. Select the magnifying glasses to find out more.







Appendix 12, Item 4



- Test Purchases are conducted by the Police, Trading Standards, The National Lottery (Camelot) and Health
- These can be conducted at any time during opening hours.
 If you fail a Test Purchase, you and the business could be fined and/or prosecuted.
- . One Stop can ultimately lose the right to sell alcohol or lottery products.
- Always inform your Line Manager immediately of a failed Test Purchase.
- An investigation will take place, which may lead to Disciplinary Action.

Remember! Test purchases can be carried out on ALL Age Restricted Products.



The facts:

It is illegal to sell alcohol to anyone under 18. To sell alcohol, the store requires the following:

- Designated Premises Supervisor (DPS)
- · Personal Licence Holder
- Premises Licence, which details the hours you can sell alcohol in the store and any conditions

Ask your manager to show you the Premises Licence and the Licensed hours for your store

Any colleague under 18 requires authorisation to sell alcohol from:

- Designated Premises Supervisor (DPS)
- Any Personal Licence Holder in your store Any person over the age of 18 with authorisation to
- sell alcohol

Ask your Manager who the DPS and Personal Licence Holders are in your store?





To help you further understand Age Restricted Products, we are going to look at the main products in detail. The first product we will look at is Alcohol.



is the customer you're about to sell alcohol to, Iready drunk?

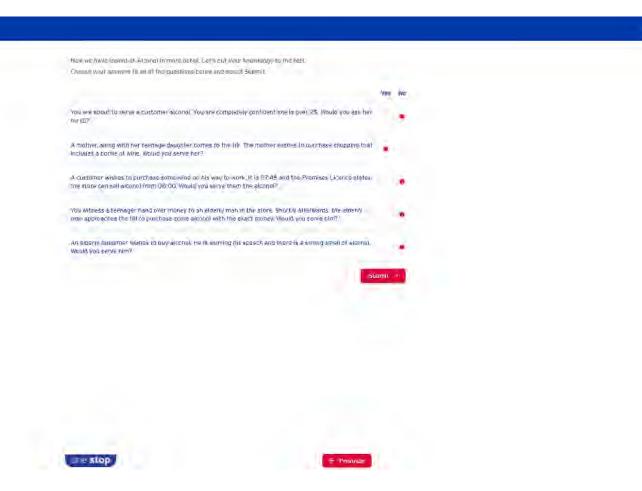
- It is illegal to sell alcohol to a person who is drunk This could result in a fixed penalty notice
- of an unlimited fine or a Criminal Record

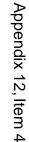
drunk person is someone who is intoxicated with alcohol. Signs of this may include:

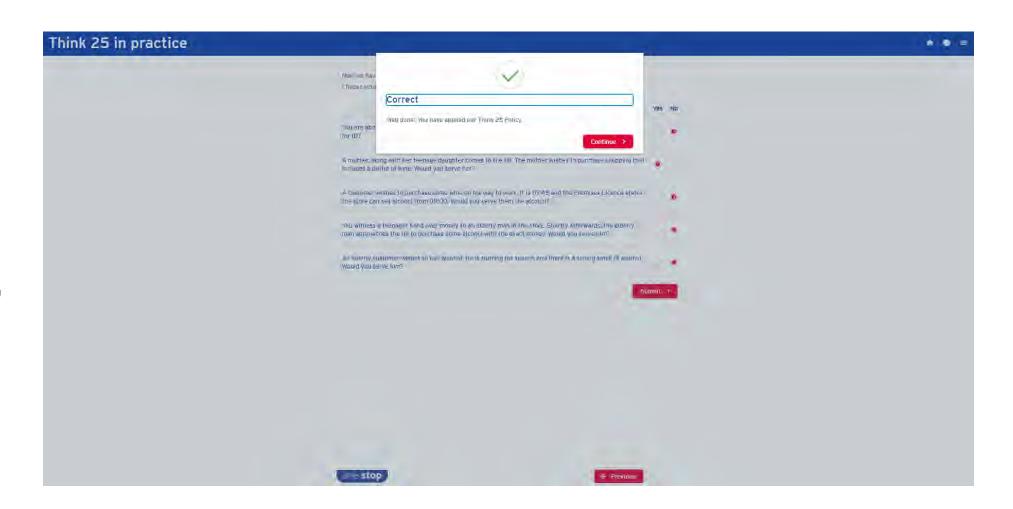
- An individual staggering about
- Uncoordinated behaviour
- Slurring of speech
 A strong smell of alcohol



Think 25 in practice









Here's what you need to know:

- It is illegal to display tobacco products, except to people aged 18 or over. Even then, it only permits display for certain tasks (see next section for details).
- Any colleague aged 16 or over can sell tobacco products.
- Tobacco Gantry Doors are fitted to ensure we remain legal.
- Tobacco sundries must be stocked outside of the gantry.







You can open the gantry door to temporarily display tobacco

- Responding to a request to purchase tobacco
- Asked for information about a tobacco product. You may open the door to provide information about a specific product
- Maintenance and repairs (always report maintenance issues immediately)
- immediately)

 Replenishing and stock control

 Cleaning the tobacco gantry

 Replacing Sheff Edge Labels

 Training colleaques

 Requests by Enforcement Officers

one stop

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oints to Remember

- Tobacco Price Lists are available for customers **upon** request
- Always "Think 25". It is illegal to display tobacco to
- Always Think 25 It is flied it to display tobacco to people under the age of 18! Always completely cover tobacco products when transferring it around the store by using a tobacco tote
- Always close the gantry doors immediately after you have completed any of the permitted tasks

any person found guilty of displaying tobacco outside of permitted tasks is liable to:

- Unlimited fine
- Six months imprisonment

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We now have a better understanding of the law in relation to the sale of tobacco. Let's have a look at the products which **are** age restricted:

Tobacco products are:

- Cigarettes
 Loose Tobacco
- Cigars
 Electronic Cigarettes

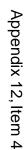
Tobacco sundries include:

- Lighter Gas
 Filter Tips
 Lighter Fluid
- Cigarette Papers

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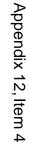
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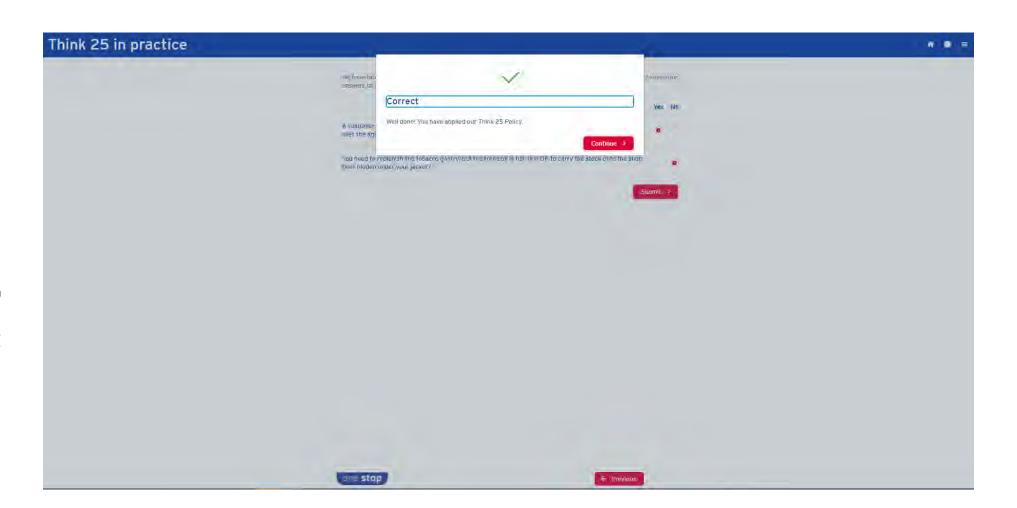
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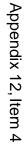
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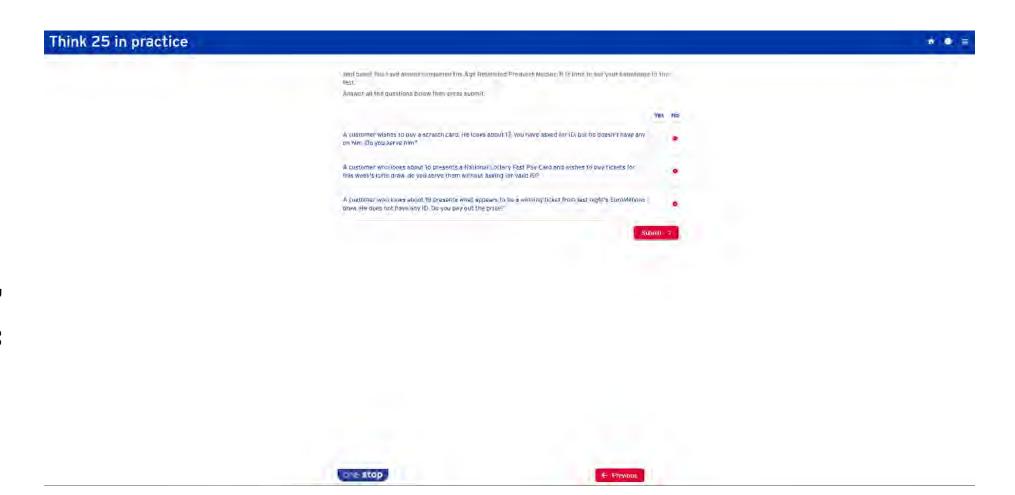


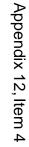


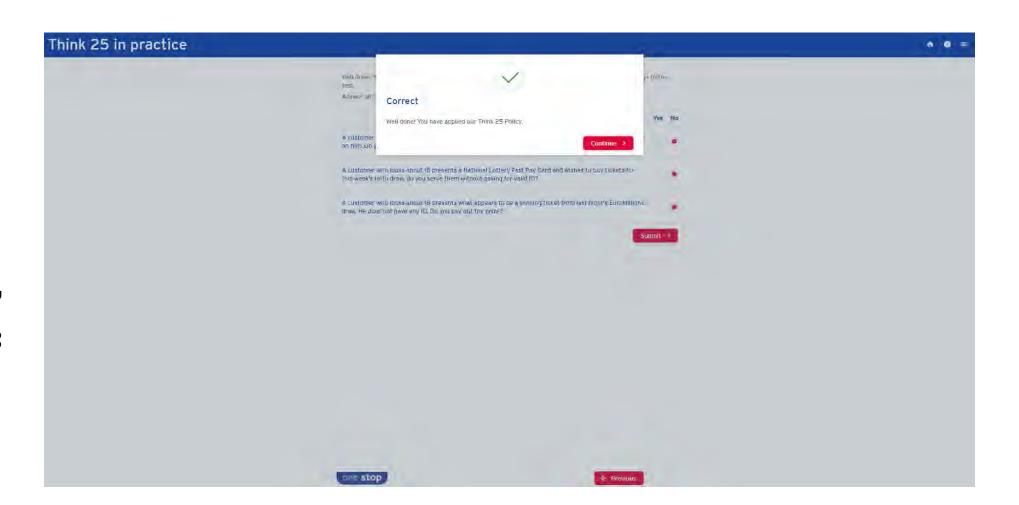










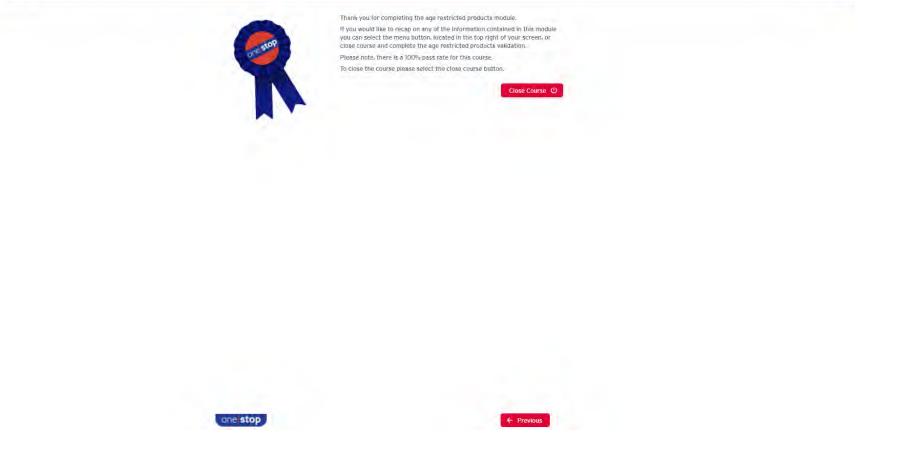




one stop



Congratulations



Annex D – Test questions



Exercise 1.

If you are unsure that a customer is of legal age to make a purchase, what must you do?

- 1. Ask for proof of ID
- 2. Refuse the sale
- 3. Ask the customer's age
- **4.** Ask your colleague's advice

Solution Exercise 1: 1



Exercise 2.

When dealing with tobacco products, when must you check ID if you are unsure of the customer's age?

- 1. Before opening the gantry doors
- 2. Once the customer has paid for the product
- 3. Once the product has been scanned through the till
- 4. Once the customer has been handed the product

Solution Exercise 2: 1



💢 Exercise 3.

What form of ID is NOT accepted as proof of age?

- 1. Photographic driving licence
- 2. Passport
- 3. Birth certificate
- **4.** Cards bearing the PASS logo

Solution Exercise 3: 3



exercise 4.

What would make you think a customers ID is fake?

- 1. The ID has a pass hologram
- The date of birth shows the customer is 2. over 18 years old
- 3. The ID looks to have been tampered with
- The photo is a true likeness of the 4. customer

Solution Exercise 4: 3



💢 Exercise 5.

National Lottery products such as scratch-cards and lottery tickets can legally be purchased by anyone over the age of 18, however, what is One Stop's policy?

- Serve anyone to lottery products who 1. look 16 years and over
- We only serve them lottery products if we 2. think they look 18 or over
- 3. Always follow the Think 25 Policy
- 4. Lottery products are not age restricted

Solution Exercise 5: 3



Exercise 6.

If you sell an age restricted product to a customer under the legal age, how could this affect you?

- You could receive an on the spot fine, 1. disciplinary action and lose your job
- 2. The business could receive a fine
- You could receive an on the spot fine and 3. a Thank You Award
- 4. You get promoted

Solution Exercise 6: 1



Exercise 7.

How must tobacco be transferred across the shop floor to the till area?

- 1. Only when the store is closed
- 2. Using clear bags so the contents can be clearly seen
- **3.** Fully concealed from customers view in a tote box
- 4. Using a stock trolley

Solution Exercise 7: 3



Exercise 8.

If a Customer Service Assistant is under 18, which product are they unable to sell?

Select all that apply

- 1. Alcohol
- 2. National Lottery tickets and scratch-cards
- 3. Cigarettes
- 4. Medicines

Solution Exercise 8: 1,2



Exercise 9.

Who are you able to sell alcohol to?

- 1. Anyone under 18
- 2. Someone who is already drunk
- Any customer you suspect is buying for someone under 18
- 4. Any customer who looks under 25 and is able to provide proof of age

Solution Exercise 9: 4



Exercise 10.

What is a proxy sale?

- 1. A youth attempting to purchase alcohol when they are underage
- **2.** A drunk person attempting to buy alcohol
- **3.** An adult purchasing alcohol on behalf of an underage person
- **4.** An adult purchasing more than one item of alcohol

Solution Exercise 10: 3



Exercise 11.

When can test purchases be conducted?

- 1. Between 2pm and 10pm
- 2. During licensing hours
- **3.** During store opening hours
- **4.** Bank holidays only

Solution Exercise 11: 3



Exercise 12.

What does the store NOT require to sell alcohol?

- 1. Premises licence
- 2. Personal licence holder
- 3. Club premises certificate
- Designated premises supervisor (DPS)/ Designated premises manager (DPM)

Solution Exercise 12: 3



Exercise 13.

If you sell alcohol to a person who is drunk, how could this affect you?

- 1. Receive a fixed penalty notice, a fine and/or a criminal record
- 2. No action taken
- **3.** Fixed penalty notice only
- **4.** Action taken against the business only

Solution Exercise 13: 1



Exercise 14.

What would make you suspect a customer is drunk?

- **1.** The customer is in a hurry
- 2. The customer is with children
- 3. Clear speech
- 4. Staggering when walking

Solution Exercise 14: 4

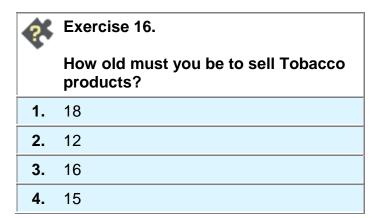


Exercise 15.

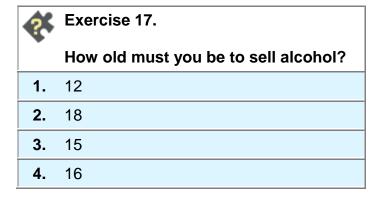
What age restriction applies to the purchasing of alcohol and tobacco?

- **1.** 15
- **2.** 16
- **3.** 18
- **4.** 12

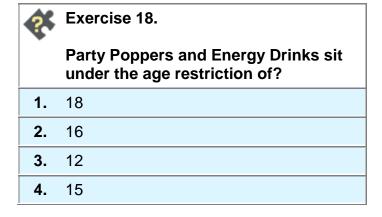
Solution Exercise 15: 3



Solution Exercise 16: 3



Solution Exercise 17: 2



Solution Exercise 18: 2



exercise 19.

What does Think 25 mean when selling age restricted products?

- You must ask for ID if the customer looks 1. under 25
- 2. You must check ID 25 times a day
- You must ask for ID if the customer looks 3. over 25
- You must be 25 to sell age restricted 4. products

Solution Exercise 19: 1



Exercise 20.

What actions would make you suspect a potential proxy sale?

- A customer keeps money separately after 1. buying alcohol/tobacco
- Two people come into the store together 2.
- A customer purchases wine together with 3. several other products
- A customer returns to the shop after a 4. purchase, for a bottle of pop

Solution Exercise 20: 1

Annex E – Age restricted products declaration

Appendix 12, Item 4

Think 25 - Age Restricted Declaration



Think 25 - Age Restricted Declaration

The purpose of the Age Restricted Products
Declaration is to ensure that colleagues
understand their responsibilities when selling
products that have an age restriction and are
aware of the support that the company offers
if colleagues decide to refuse a sale.
Please read through the upcoming statements
and tick the box for each statement if you
agree before moving on.

If you are unable to sign off the Declaration or there are areas that you do not understand, please contact your Store Manager to discuss further.

Please select the "View Declaration" button opposite to see the items in the declaration that will need accepting to move on.





I accept the authorisation of the Designated Premises Supervisor to sell alcohol on his or her behalf.





Licence and understand the licensing hours and conditions. (Familiarise yourself with the location and contents of the Premises Licence before accepting this point)

I have completed the Age Restricted Products training.

I understand my responsibilities regarding the sale of age restricted products and that I am responsible for preventing underage sales

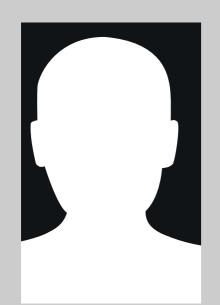


You cannot progress further unless all elements of the declaration have been accepted. Annex F – Copy signage displayed in stores

UNDER 25?

Please be prepared to show proof of age when buying age restricted products.

Acceptable forms of ID



- Photographic driving licence
- Cards showing
 Pass hologram
- Passport



RASG

Retail of Alcohol
Standards
Group

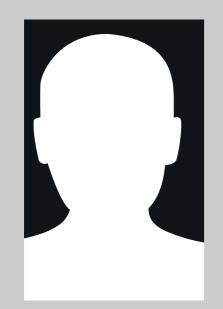
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Appendix 12, Item

UNDER 25?

Please be prepared to show proof of age when buying age restricted products.

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- Photographic driving licence
- Cards showing
 Pass hologram
- Passport



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Appendix 12, Item

SHELF HIGHLIGHTER

UNDER 25?

Please be prepared to show proof of age when buying age restricted products.









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